



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

U.S. Department of Agriculture
Rm 5805, South Building
1400 Independence Avenue, S.W.
Washington, D.C. 20250-2000

1999 AGRICULTURAL ECONOMICS and LAND OWNERSHIP SURVEY LANDLORD'S REPORT

Form Approved
O.M.B. Number 0535-0240
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Project Code 682

NOTICE: **Response to this inquiry is required by law** (*Title 7, U.S. Code*). By the same law, **YOUR REPORT IS CONFIDENTIAL** and it will only be used for statistical purposes. Your report **CANNOT** be used for purposes of taxation, investigation, or regulation. The law also provides that copies retained in your files are immune from legal processes.

Please return your completed report in the enclosed postage paid envelope.

Please correct errors in name, address and ZIP code.

Your tenant was selected to complete a questionnaire similar to this one. They were required by law to provide economic data about their farming practices along with the names and address' of their landlords. Data from these surveys will be combined and released only on a State and National level. No individual farm operator or landlord data will be released.

OFFICE USE ONLY	VERSION 01	POID _____	LINE _____
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SECTION A LAND in 1999 and CURRENT MARKET VALUE of land and buildings

1. How many acres OWNED by you were used in 1999 by the farm or ranch operator listed on the top line of this address label?

(These acres will be referred to as the "TARGET ACRES" in the next several sections.)

**TARGET
ACRES**

300

2. Report the Market Value on December 31, 1999 for the land and buildings included in these (item 1) TARGET ACRES.

(Provide your best estimate based on a recent appraisal or similar sales in your area.)

**ESTIMATED MARKET
VALUE
DOLLARS**

- a. Tenant dwelling +
- b. Other dwellings (including your residence if on the item 1 "TARGET ACRES") +
- c. All other farm buildings, structures, and dwellings
(include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.) +
- d. Land (Excluding house and buildings.) +
- e. Total Market Value of Land and Buildings (a + b + c + d) =

301
302
303
304
305

SECTION B PARTICIPATION IN MANAGEMENT DECISIONS

1. In 1999, for the "TARGET ACRES", were the management decisions for the practices listed below, made by-	Landlord and/or Management Company Only	Tenant Only	Landlord and Tenant Jointly
	None	Check () only one per line	
a. Selection of fertilizer and chemicals	370 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>
b. Cultivation practices	371 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>
c. Selection of crop varieties or livestock breeds	372 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>
d. Harvesting decisions	373 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>
e. Marketing agricultural products	374 1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>

2. For the "TARGET ACRES", did you purchase any professional farm management services such as record keeping, farm practices, financial planning, rent collection, etc. 385
1 YES 3 NO

SECTION C LANDLORD CAPITAL EXPENDITURES

1. Did you have any capital expenditures for the "TARGET ACRES" in 1999?
310
1 YES - [Continue.] 3 NO - [Go to Section D.]

Report the total cost you incurred for the following capital expenditures for the "TARGET ACRES" reported in Section A, item 1. **DO NOT** include your tenant's share of any expenses or the cost of the land even if purchased in 1999.

TOTAL CAPITAL EXPENDITURES IN 1999

2. **Improvements on land** such as land preparation, irrigation improvements, well drilling, ponds, drainage, roads, feedlots, trench silos, lagoons, new fences, etc. None 311
(Exclude moveable equipment.)
3. **Buildings and structures** including all costs for new construction, remodeling or additions to the operator's dwelling if owned by the operation, dwellings for hired labor, barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc. 312
(Exclude repairs and maintenance.)

Report the total costs of the following capital purchases for the "TARGET ACRES" in 1999, after deducting the value of trade-ins, rebates, and discounts.

4. **Trucks and Autos** 313
(Include new or used trucks, pick-ups, sport utility vehicles, vans, campers, buses, cars, etc.)
- a. What percentage of this was the Farm's Share? PERCENT 314
5. **Tractors and Self-Propelled Farm Equipment** including implements and self-propelled equipment for livestock, dairy or poultry production 315
(Include the farm share only.)
6. **Other Farm Machinery and Non Self-Propelled farm equipment**, implements, irrigation equipment and pumps and capital equipment for livestock, dairy, and poultry 316
(Include the farm share only.)
7. **All Other Capital Expenditures** 317
(Include all other capital expenditures which were placed on a depreciation schedule.)

SECTION D LANDLORD PRODUCTION EXPENSES

Report all operating expenses, and other purchases **you incurred**, related to the "TARGET ACRES" REPORTED IN SECTION A, ITEM 1 during 1999.
DO NOT include your tenant's share of any expenses.

		DOLLARS
1. Property tax paid on—	a. real estate?	None 332
	b. livestock, machinery and other farm production items?	333
2. Interest and fees paid on—	a. debts secured by real estate?	330
	b. debts NOT secured by real estate?	331
3. Seeds, sets, plants, seed cleaning and treatments, transplants, trees, and nursery stock? (Exclude items purchased only for direct resale.)		320
4. Fertilizer, lime and soil conditioners? (Include custom application costs.)		321
5. Agricultural Chemicals for crops, livestock, poultry, and general farm use? (Include custom application costs.)		322
6. Livestock Purchases—	a. Breeding livestock and dairy cattle?	323
	b. All other livestock and poultry?	324
	c. Leasing of livestock? (Include leasing of bees for pollination.)	325
7. Feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)		326
8. Fuels, Oils and Lubricants including gasoline, diesel fuel, natural gas, LP gas and all other fuel?		327
9. Repairs, Maintenance and Supplies (Include maintenance and repair of farm machinery, equipment, building, houses, and land. Also include farm supplies, marketing containers, hand tools, farm shop power equipment, etc. Exclude any new construction or remodeling.)		328
10. Insurance for the farm business? (Include insurance for machinery, buildings, livestock, crops, and the farm share for farms and trucks. Exclude health insurance and other payroll insurance.)		329
11. Cash wages paid to hired farm/ranch labor and Contract Labor? (Include gross cash payments to employees, including paid family members, before deductions for social security, taxes, insurance premiums, etc. and payments for contract labor. Exclude custom work.)		334
12. All other Operating Expenses?	a. Custom work, machine hire, veterinary services and medical supplies	335
	b. Utilities used for the farm	336
	c. Marketing and storage expenses	337
	d. Transportation and leasing of vehicles, machinery and equipment	338
	e. Depreciation expenses claimed by this operation in 1999 for all capital assets	319
	f. General business and all other operating expenses not reported above. (Exclude capital expenditures for vehicles and machinery, buildings, etc.)	339

SECTION E LANDLORD FARM DEBT

1. Did you owe money to any banks, co-ops, individuals, merchants, or Federal agencies arising from the "TARGET ACRES" at the end of 1999?

340

YES - [Continue.] NO - [Go to Section F.]

2. Report the total farm debt owed to each of the following lenders relating to the "TARGET ACRES" on December 31, 1999—

*(Include principal and past due interest.
Exclude finance or interest charges owed.)*

	None	AMOUNT OWED ON DECEMBER 31, 1999 DOLLARS
a. Farm Credit System	None	341
b. USDA Farm Service Agency (FSA) <i>(include previous FmHA loans.)</i>		342
c. Small Business Administration (SBA)		343
d. State and County Government Lending Agencies		344
e. Commodity Credit Corporation (CCC) Loans		345
f. Commercial Banks, Savings Banks and Residential Mortgage Lenders		346
g. Life insurance companies		347
h. Implement dealers and Financing Corporations <i>(including trucks and autos)</i>		348
i. Co-ops, Merchants and other Input suppliers		349
j. Contractors		350
k. Individuals from whom any land was bought under a mortgage or deed of trust		351
l. Individuals from whom any land was bought under a land purchase contract		352
m. Any other lenders <i>(including individuals.)</i>		353
n. Other debts such as unpaid bills, credit cards etc.		354

TOTAL FARM DEBT owed for the "TARGET ACRES" on December 31, 1999 *(sum of 2a - 2n)* 355

SECTION F LANDLORD FARM ASSETS

Report all assets related to the "TARGET ACRES" reported in Section A, item 1 during 1999. **DO NOT** include your tenant's share of any assets.

	BEGINNING-of-YEAR MARKET VALUE ON JANUARY 1, 1999 DOLLARS	END-of-YEAR MARKET VALUE ON DECEMBER 31, 1999 DOLLARS
1. Value of Crops owned and stored on or off farm <i>(Include all grains, oilseeds, specialty crops, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)</i>	None 356	None 357
2. Value of Livestock and poultry owned <i>(Consider number of head, weight, and market price. Exclude livestock owned by someone else.)</i>		
a. Breeding livestock	358	359
b. Non-breeding livestock and poultry <i>(Including cattle, hogs, sheep, poultry, and other livestock such as horses, mink, bees, aquaculture, etc.)</i>	360	361
3. Production inputs purchased and on hand such as feed, seed, fertilizer, chemicals, fuels, parts, and other supplies, etc.	362	363
4. Farm share of autos and trucks owned <i>(total value X percent farm use)</i>		364
5. Tractors, machinery, equipment and tools owned		365
6. Stock in Federal Farm Credit System		366
7. Stock in Farm Cooperatives		367
8. All Other Farm Assets <i>(Include farm checking accounts, cash, bonds, certificates of deposit, savings and checking accounts, money owed to this operation, including crops and livestock sold for future payments, and any other farm assets not reported above.)</i>		368

SECTION G TOTAL LAND OWNERSHIP

1. Did you operate a farm or ranch in 1999?

(Raised livestock yourself or grew crops on acreage that was not rented out.)

306

YES - [Continue.] **NO** - [Go to item 2.]

a. How many of the acres you operated as a farm or ranch in 1999 were OWNED by you?

None	ACRES
	307

In 1999, if you operated under a different name or address on the front page label, please list it.

2. How many total acres were owned by YOU on December 31, 1999?

(Include all cropland, pastureland, rangeland, woodland, farm residences, idleland and wasteland. Include "TARGET ACRES", plus any other farm or ranch land you had ownership interest in.)

None	ACRES
	386

3. What is the estimated market value of all land and buildings you owned on December 31, 1999?

None	DOLLARS
	387

4. For Land Acquired or Disposed of (sold or given away) in 1999 report--

(Include acreage changes from purchases, sales, inheritances, or gifts. Exclude land rented. If acreage did not change in 1999, leave blank.)

Acreage in 1999 which was--	ACRES	TOTAL MARKET VALUE DOLLARS	AMOUNT FINANCED DOLLARS
Acquired	388	389	390
Sold/disposed of for farming/ranching	391	392	
Sold/disposed of for non-farm purposes	394	395	

5. Please report LAND OWNED on each specified date and land acquired and disposed of (sold or given away) during each specified time period.

On December 31 of--	ACRES OWNED
1998	397
1987	398
1982	399
1972	400

TIME PERIOD	ACRES ACQUIRED	ACRES DISPOSED OF
1988 - 1998	401	402
1983 - 1987	403	404
1973 - 1982	405	406

SECTION G TOTAL LAND OWNERSHIP - Continued

6. For the TOTAL LAND OWNED, report the number of acres in the following land use categories--

	+	ACRES
a. Orchards/vineyards	+	407
b. Cropland (Include hay acres. Exclude orchards/vineyards and cropland pasture.)	+	408
c. Pastureland (Include cropland pasture, woodland pasture, other pasture and rangeland.)	+	409
d. Forest/woodland not pastured	+	410
e. Other (farmstead, roads, ditches, wasteland, etc.)	+	411
f. Total Acres Owned (a + b + c + d + e)	=	412

g. How many of these acres were enrolled in the Conservation Reserve Program (CRP) and Wetlands Reserve Program (WRP)?

ACRES
413

7. Report the following information for land you OWNED on December 31, 1999 and LEASED TO others--

Type of lease--	None	Number of leases?	Total acres leased to others?	Estimated Total Market Value of acres leased?	Total Value of rent received in 1999?
			ACRES	DOLLARS	DOLLARS
a. Cash		414	415	416	417
b. Share		418	419	420	421
c. Cash/share		422	423	424	425
d. Other (Include rent free.)		426	427	428	429

8. For all CASH LEASES reported in item 7a, how many were allowed an adjustment of rental payment due to exceptional or unusual conditions?

None	NUMBER OF CASH LEASES	ACRES
	430	431

SECTION H NET CASH INCOME for 1999

1. What was your NET cash income from land you operated, plus your net income from farm and ranch land you owned and rented to others in 1999?
 (Exclude income from other businesses or off-farm income.)
 (Check the box that matched your net cash income for 1999) ? Check one

432
1 - NEGATIVE
2 - NONE
3 - \$1 - 9,999
4 - \$10,000 - 24,999
5 - \$25,000 - 49,999
6 - \$50,000 - 74,999
7 - \$75,000 or more

SECTION I INDIVIDUAL and PARTNER OWNERSHIP

Did you own any land as an individual or in a partnership in 1999?

⁵⁰⁰
₁ **YES** - [Continue.] ₃ **NO** - [Go to Section J - Corporation Ownership.]

Please indicate all the type(s) of ownership on the acres you owned or had an ownership interest as of December 31, 1999, reported in Section G, item 2.

1. Ownership as a single, widowed or divorced individual

⁴³⁵
₁ **MALE** ₂ **FEMALE**

ACRES OWNED
436

2. Husband/Wife Ownership

- Land held jointly
- Land held by husband
- Land held by wife

ACRES OWNED
438
439
440

3. Family Partner Ownership
 other than husband and wife

- a. Number of male partners
- b. Number of female partners

NUMBER
441
443

ACRES OWNED
442

4. Nonfamily Partner Ownership

- a. Number of male partners
- b. Number of female partners

NUMBER
445
447

ACRES OWNED
446

5. Report the following characteristics for the operation.
 (If it is a partnership report for the senior partner.)

a. Where do you (the landlord) live-- . . . *Check one*

455
₁ - On the "TARGET ACRES"?
₂ - On another farm?
₃ - In a rural area, not on a farm?
₄ - In a city, town, or urban area?

b. How far do you (the landlord) live from the "TARGET ACRES", reported in Section A, item 1-- . . . *Check one*

456
₁ - 0 - 4.9 miles
₂ - 5 - 24.9 miles
₃ - 25 - 49.9 miles
₄ - 50 - 149.9 miles
₅ - 150 or more miles

SECTION I INDIVIDUAL and PARTNER OWNERSHIP - Continued

c. Race of landlord **Check one**

- | |
|------------------------------------|
| 457 |
| 1 - White |
| 2 - Black, African American, Negro |
| 3 - American Indian |
| 4 - Asian or Pacific Islander |
| 5 - Other - Specify _____ |

d. Are you (the landlord) of SPANISH, HISPANIC, or LATINO origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

454 1 YES 3 NO

e. At which occupation did you (the landlord) spend the majority of your work time in 1999? **Check one**

- | |
|--|
| 459 |
| 1 - Operating a farm or ranch |
| 2 - Employed by a private business for wage, salary, or commission |
| 3 - Employed by a Federal, State, or local government |
| 4 - Self-employed - operating farm related business |
| 5 - Self-employed - operating non-farm related business or professional practice |
| 6 - Retired - previously farming or farm related business |
| 7 - Retired - previously non-farm related occupation |
| 8 - Other - Specify _____ |

f. What proportion of household income (*farm and non-farm*) that you and your family received was from the sale of agricultural products and/or rental income from all agricultural lands you owned in 1999? **Check one**

- | |
|------------------|
| 460 |
| 1 - Less than 1% |
| 2 - 1% to 25% |
| 3 - 26% to 50% |
| 4 - 51% to 75% |
| 5 - 76% or more |

g. Age of landlord

YEARS
458

SECTION J CORPORATION OWNERSHIP

Did you own land as a corporation on December 31, 1999?

⁵⁰¹ **YES** - [Continue.] ³ **NO** - [Go to Section K, *Other Ownership*.]

Please indicate all the type(s) of ownership on the acres you owned or had an ownership interest as of December 31, 1999, reported in Section G, item 2.

1. Family Corporation

(At least half of the stockholders are related.)

	NUMBER	ACRES OWNED
a. Number of stockholders	449	450

2. Nonfamily Corporation

(Fewer than half of the stockholders are related.)

	NUMBER	ACRES OWNED
a. Number of stockholders	451	452

3. Report the following information for your corporation.

a. In 1999, did the corporation have any business activities or interests other than that of a landlord?
(Example: own or manage a non-farm business or operate another farm or ranch?)

⁴⁶¹ **YES** - [Continue.] ³ **NO** - [Go to Section K, *Other Ownership*.]

b. Did the corporation engage in any of the following activities?

RELATED TO AGRICULTURE

- | | | | |
|--|-----|---|-------------------------------|
| (1) Operate a farm or ranch | 462 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (2) Manufacture or distribute farm supplies (<i>feed, fertilizer, farm machinery, etc.</i>) | 463 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (3) Processing of crops, poultry, livestock
<i>(slaughter plant, meat packing, processing, canning, milling, etc.)</i> | 464 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (4) Wholesaling, retailing of farm products
<i>(grain elevators, livestock auctions, produce markets, other food stores including supermarkets, etc.)</i> | 465 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (5) Other activities related to farm products | 466 | 1 <input type="checkbox"/> YES - Specify: _____ | 3 <input type="checkbox"/> NO |

NONAGRICULTURAL ACTIVITIES

- | | | | |
|--|-----|---|-------------------------------|
| (6) Manufacturing of nonagricultural products | 467 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (7) Wholesaling, retailing of nonagricultural products | 468 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (8) Real estate | 469 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (9) Banking and financing | 470 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (10) Life insurance | 471 | 1 <input type="checkbox"/> YES | 3 <input type="checkbox"/> NO |
| (11) Other business activities | 472 | 1 <input type="checkbox"/> YES - Specify: _____ | 3 <input type="checkbox"/> NO |

SECTION J CORPORATION OWNERSHIP - Continued

c. **Indicate the size** of total business receipts (*farm and non-farm*) of the corporation in 1999 *Check one*

473
1 - Less than 100,000
2 - \$100,000 to \$499,000
3 - \$500,000 to \$999,000
4 - \$1,000,000 or more

(1) **Of the total corporate receipts from all sources**, what proportion was from the sale of agricultural products and/or rental income from all agricultural lands owned and/or operated *Check one*

474
1 - Less than 25%
2 - 25% to 49%
3 - 50% to 74%
4 - 75% or more

SECTION K OTHER OWNERSHIP

Did you own any land under any other arrangement?

⁵⁰⁴
 ₁ YES - [Continue.] ₃ NO - [Go to Conclusion.]

1. **How many acres of land were owned under other arrangements not reported above**, such as prison farm, grazing association, Indian reservations, cooperatives or unsettled estates.

ACRES OWNED
453

CONCLUSION

Reported by: _____ Date: _____ Telephone: (____) _____

Thank you for your cooperation. Please return your completed form in the enclosed postage paid envelope.

OFFICE USE								
RESPONDENT	RESPONSE	SEC B	SEC D	SEC F	ENUMERATOR	EVALUATION	MM	DD YY
101	910	576	577	578	098	100	185	-----
S/E Name								

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