

# 2014 ORGANIC SURVEY

## Census of Agriculture Special Study

Form Number: 14-A623  
(12/17/2014)



14-A623



**Risk Management Agency**

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0014

*Please make corrections to name, address, and ZIP code, if necessary.*

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### SECTION 1 OPERATION INFORMATION

1. Did this operation have any **Certified Organic** production as determined by the **USDA's National Organic Program (NOP)** standards in **2014**?

111  **Yes** - What is the name of the certifying agency or organization?

119

→ Go to Item 2

**No** - Did this operation have any **USDA NOP** organic production in 2014 that was **exempt** from certification (under \$5,000 in annual organic sales)? (**Exclude** transitional acres.)

113

**Yes** - Go to Item 2

**No** - Go to Section 16, Transitional Acreage on Page 15

2. In 2014, how many:

a. **Organic** acres did this operator **own**? ..... 150

b. **Organic** acres did this operator **rent or lease from** others? ..... 152 +

c. **Organic** acres did this operator **rent or lease to** others? ..... 115 -

3. [Calculate Items 2a + 2b - 2c] Then the **total organic acres operated** in **2014** were: ..... 154 =

4. Of the total (Item 3) organic acres operated in 2014, how many acres were **organic pastureland or rangeland**? ..... 122

| Acres |
|-------|
|       |
|       |
|       |
|       |
|       |



**SECTION 2 ORGANIC FIELD CROPS**

1. Did this operation grow any **organic small grains, row crops, oilseeds, hay/forage, or pulse crops** in 2014?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

2000

**Yes** - Complete this Section       **No** - Go to Section 3

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other field crop grown on this operation in 2014.

- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.
- Report production in the unit specified for the crop name.
- When both dry hay and haylage were cut from the same acres, report for each type.
- If two or more cuttings were made from the same acres, report acres harvested for that item only once but report total production from all cuttings.

| Field Crops                      | Code | Organic Acres | Organic Production |         | QUANTITY of Organic Production Sold As: |         |              | GROSS VALUE of Organic Production Sold As: |              |        |
|----------------------------------|------|---------------|--------------------|---------|---|---------|--------------|--|--------------|--------|
|                                  |      | Harvested     |                    | Organic | Conventional                            | Organic | Conventional | Organic                                    | Conventional |        |
| Corn (for grain or seed)         | 2040 |               |                    | bu      |   | bu      |              | bu   | \$ .00       | \$ .00 |
| Winter Wheat (for grain or seed) | 2360 |               |                    | bu      |   | bu      |              | bu   | \$ .00       | \$ .00 |
|                                  |      |               |                    |         |   |         |              |  | \$ .00       | \$ .00 |
|                                  |      |               |                    |         |   |         |              |  | \$ .00       | \$ .00 |
|                                  |      |               |                    |         |   |         |              |  | \$ .00       | \$ .00 |
|                                  |      |               |                    |         |   |         |              |  | \$ .00       | \$ .00 |
|                                  |      |               |                    |         |   |         |              |  | \$ .00       | \$ .00 |

If more space is needed, use a separate sheet of paper.

| Crops  | Code | Crops  | Code | Crops                                | Code |
|--|------|--|------|--------------------------------------|------|
| Barley for grain or seed (bu) . . . . .                      | 2010 | Rice, long grain (cwt) . . . . .                         | 2230 | <b>Dry Edible Beans</b>              |      |
| Buckwheat (bu) . . . . .                                     | 2020 | Rice, medium grain (cwt) . . . . .                       | 2240 | Black (cwt) . . . . .                | 2400 |
| Canola, edible (lbs) . . . . .                               | 2030 | Rice, short grain (cwt) . . . . .                        | 2250 | Blackeye (cwt) . . . . .             | 2410 |
| Corn silage or greenchop (tons) . . . . .                    | 2050 | Rice, cultivated wild (finished weight, cwt) . . . . .   | 2260 | Great Northern (cwt) . . . . .       | 2420 |
| Cotton, Upland (bales) . . . . .                             | 2060 | Rice, Other wild (finished weight, cwt) . . . . .        | 2270 | Kidney, Dark Red (cwt) . . . . .     | 2430 |
| Cotton, Pima (bales) . . . . .                               | 2070 | Rye for grain or seed (bu) . . . . .                     | 2280 | Kidney, Light Red (cwt) . . . . .    | 2440 |
| Flaxseed (bu) . . . . .                                      | 2080 | Safflower (lbs) . . . . .                                | 2290 | Lima, Large (cwt) . . . . .          | 2450 |
| Hay, Alfalfa & Alfalfa Mixtures for dry hay (tons) . . . . . | 2090 | Sorghum for grain or seed, including milo (bu) . . . . . | 2300 | Lima, Baby (cwt) . . . . .           | 2460 |
| Hay, All Other Dry (tons) . . . . .                          | 2100 | Sorghum for silage or greenchop (tons) . . . . .         | 2310 | Navy (cwt) . . . . .                 | 2470 |
| Haylage, Other silage or Greenchop (tons) . . . . .          | 2110 | Soybeans, for beans (bu) . . . . .                       | 2320 | Pink (cwt) . . . . .                 | 2480 |
| Herbs, dried (lbs) . . . . .                                 | 2120 | Sugarcane for sugar (tons) . . . . .                     | 2330 | Pinto (cwt) . . . . .                | 2490 |
| Hops (lbs) . . . . .   | 2130 | Sunflower seed, oil (lbs) . . . . .                      | 2340 | Yellow Eye (cwt) . . . . .           | 2500 |
| Mint, Peppermint (lbs of oil) . . . . .                      | 2140 | Sunflower seed, non-oil (lbs) . . . . .                  | 2350 | Dry beans not listed (cwt) . . . . . | 2510 |
| Mint, Spearmint (lbs of oil) . . . . .                       | 2150 | Wheat, Durum for grain or seed (bu) . . . . .            | 2370 | <b>Dry Peas</b>                      |      |
| Oats, grain or seed (bu) . . . . .                           | 2160 | Wheat, Other Spring for grain or seed (bu) . . . . .     | 2380 | Smooth Green Peas (cwt) . . . . .    | 2520 |
| Peanuts, Spanish (lbs) . . . . .                             | 2170 | Field Crops not listed, specify above (lbs) . . . . .    | 2390 | Yellow Dry Peas (cwt) . . . . .      | 2530 |
| Peanuts, Runner (lbs) . . . . .                              | 2180 |  |      | Austrian Winter Peas (cwt) . . . . . | 2540 |
| Peanuts, Virginia (lbs) . . . . .                            | 2190 |  |      | Lentils (cwt) . . . . .              | 2550 |
| Peanuts, Valencia (lbs) . . . . .                            | 2200 |  |      | Dry peas not listed (cwt) . . . . .  | 2560 |
| Popcorn (lbs shelled) . . . . .                              | 2210 |  |      | <b>Chickpeas (Garbanzo)</b>          |      |
| Potatoes report in Section 6                                 |      |  |      | Kabuli, small (cwt) . . . . .        | 2570 |
| Proso Millet (bu) . . . . .                                  | 2220 |  |      | Kabuli, large (cwt) . . . . .        | 2580 |
|  |      |  |      | Desi (cwt) . . . . .                 | 2590 |
|  |      |  |      | Chickpeas not listed (cwt) . . . . . | 2600 |

**SECTION 3 ORGANIC GRAPES**

1. Did this operation grow any **organic grapes** in 2014?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

5000  **Yes** - Complete this Section  **No** - Go to Section 4

**ORGANIC GRAPES**

2. **Total Organic Grapes**

- a. How many acres of bearing age organic grapes were harvested on this operation in 2014?  
 • Please report acres to the tenth of an acre. . . . . 5020

| Acres  | Tenths |
|--------|--------|
|        |        |
| Pounds | Tenths |
|        |        |

- b. What were the total pounds of organic grape production on this operation in 2014?  
 • Please report production to the tenth of a pound. . . . . 5021

- c. Of these total pounds of **organic grapes** harvested in 2014, how many were **sold** for each utilization listed below?  
 • Exclude from both Quantity sold and Gross Value Sold, any production used to make value-added products on this operation (such as wine). Report value-added products in Section 14, Item 4.  
 • Please report production sold to the tenth of a pound.

| Grape Utilization            | Code | QUANTITY of Organic Production Sold As: |          |              |          | GROSS VALUE of Organic Production Sold As: |           |              |           |
|------------------------------|------|---|----------|--------------|----------|--|-----------|--------------|-----------|
|                              |      | Organic                                 |          | Conventional |          | Organic                                    |           | Conventional |           |
|                              |      | (Pounds)                                | (Tenths) | (Pounds)     | (Tenths) | (Dollars)                                  | (Dollars) | (Dollars)    | (Dollars) |
| <b>Fresh (Table Use)</b>     | 5040 |   |          |              |          | \$   | .00       | \$           | .00       |
| <b>Wine Production</b>       | 5060 |   |          |              |          | \$   | .00       | \$           | .00       |
| <b>Juice Production</b>      | 5080 |   |          |              |          | \$   | .00       | \$           | .00       |
| <b>Raisins</b>               | 5100 |   |          |              |          | \$   | .00       | \$           | .00       |
| <b>Other Processing Uses</b> | 5120 |   |          |              |          | \$   | .00       | \$           | .00       |

3. What percent of Total Organic Grapes reported above were sold and delivered under a marketing contract arrangement? *(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)* . . . . . 5999

None 

| Percent |
|---------|
|         |

 %

**SECTION 4 ORGANIC APPLES**

1. Did this operation grow any **organic apples** in 2014?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.  
 4000  **Yes** - Complete this Section  **No** - Go to Section 5

2. **Acreage, Production, Quantity, and Gross Value Sold** – For those organic apple varieties not printed in the following table, enter the variety name and code from the list below.  
 • Include production that was sold and will be sold.  
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation (such as cider). Report value-added products in Section 14, Item 4.

| Apple Variety   | Code | Organic Acres Harvested |        | Organic Production | Unit (Bins, lbs, Boxes, etc.) | Pounds per Unit | QUANTITY of Organic Production Sold As: |              | GROSS VALUE of Organic Production Sold As: |              |    |     |
|-----------------|------|-------------------------|--------|--------------------|-------------------------------|-----------------|---|--------------|--|--------------|----|-----|
|                 |      | Acres                   | Tenths |                    |                               |                 | Organic                                 | Conventional | Organic                                    | Conventional |    |     |
| Fuji fresh      | 4010 |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
| Fuji processing | 4020 |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
| Gala fresh      | 4030 |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
| Gala processing | 4040 |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
|                 |      |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
|                 |      |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
|                 |      |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
|                 |      |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |
|                 |      |                         |        |                    |                               |                 |   |              | \$   | .00          | \$ | .00 |

If more space is needed, use a separate sheet of paper.

| Apple Varieties                   | Code | Apple Varieties                        | Code | Apple Varieties  | Code |
|-----------------------------------|------|--|------|--|------|
| Braeburn, fresh . . . . .         | 4050 | Gold Rush, processing. . . . .         | 4200 | Lady Alice, fresh . . . . .                                | 4350 |
| Braeburn, processing. . . . .     | 4060 | Golden Delicious, fresh . . . . .      | 4210 | Lady Alice, processing. . . . .                            | 4360 |
| Cameo, fresh . . . . .            | 4070 | Golden Delicious, processing . . . . . | 4220 | Liberty, fresh. . . . .                                    | 4370 |
| Cameo, processing. . . . .        | 4080 | Granny Smith, fresh. . . . .           | 4230 | Liberty, processing. . . . .                               | 4380 |
| Cortland, fresh . . . . .         | 4090 | Granny Smith, processing . . . . .     | 4240 | McIntosh, fresh . . . . .                                  | 4390 |
| Cortland, processing . . . . .    | 4100 | Honeycrisp, fresh. . . . .             | 4250 | McIntosh, processing. . . . .                              | 4400 |
| Cripps Pink, fresh . . . . .      | 4110 | Honeycrisp, processing . . . . .       | 4260 | Pinova, fresh. . . . .                                     | 4410 |
| Cripps Pink, processing . . . . . | 4120 | Idared, fresh . . . . .                | 4270 | Pinova, processing. . . . .                                | 4420 |
| Empire, fresh . . . . .           | 4130 | Idared, processing. . . . .            | 4280 | Red Delicious, fresh. . . . .                              | 4430 |
| Empire, processing . . . . .      | 4140 | Jazz, fresh . . . . .                  | 4290 | Red Delicious, processing . . . . .                        | 4440 |
| Enterprise, fresh . . . . .       | 4150 | Jazz, processing. . . . .              | 4300 | Rome, fresh . . . . .                                      | 4450 |
| Enterprise, processing. . . . .   | 4160 | Jonagold, fresh. . . . .               | 4310 | Rome, processing . . . . .                                 | 4460 |
| Ginger Gold, fresh. . . . .       | 4170 | Jonagold, processing. . . . .          | 4320 | Varieties not listed,<br>specify above fresh . . . . .     | 4470 |
| Ginger Gold, processing . . . . . | 4180 | Jonathan, fresh. . . . .               | 4330 | Varieties not listed,<br>specify above processing. . . . . | 4480 |
| Gold Rush, fresh. . . . .         | 4190 | Jonathan, processing. . . . .          | 4340 |  |      |

3. What percent of Total Organic Apples reported above were sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) . . . . . 4999  None 

|         |
|---------|
| Percent |
|         |

 %

**SECTION 5 OTHER ORGANIC FRUITS, TREE NUTS, AND BERRIES**

1. Did this operation grow any **other organic fruits, tree nuts, or berries** in 2014?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

6000  **Yes** - Complete this Section  **No** - Go to Section 6

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other organic fruits, tree nuts, or berries grown on this operation in 2014.  
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.  
 • Report organic Grapes in Section 3 and organic Apples in Section 4.  
 • For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

| Fruits, Tree Nuts, and Berries | Code | Organic Acres Harvested |        | Organic Production | QUANTITY of Organic Production Sold As: |              |         | GROSS VALUE of Organic Production Sold As: |    |     |
|--------------------------------|------|-------------------------|--------|--------------------|---|--------------|---------|--|----|-----|
|                                |      | Acres                   | Tenths |                    | Organic                                 | Conventional | Organic | Conventional                               |    |     |
| Blueberries, fresh             | 6310 |                         |        | lbs                | lbs                                     | lbs          | \$      | .00  | \$ | .00 |
| Blueberries, processing        | 6320 |                         |        | lbs                | lbs                                     | lbs          | \$      | .00  | \$ | .00 |
| Blueberries, wild              | 6330 |                         |        | lbs                | lbs                                     | lbs          | \$      | .00  | \$ | .00 |
| Plums/Prunes                   | 6150 |                         |        | tons               | tons                                    | tons         | \$      | .00  | \$ | .00 |
| Tangerines                     | 6160 |                         |        | tons               | tons                                    | tons         | \$      | .00  | \$ | .00 |
|                                |      |                         |        |                    |   |              | \$      | .00  | \$ | .00 |
|                                |      |                         |        |                    |   |              | \$      | .00  | \$ | .00 |
|                                |      |                         |        |                    |   |              | \$      | .00  | \$ | .00 |

If more space is needed, use a separate sheet of paper.

| Fruits                           | Code | Fruits                                    | Code | Tree Nuts                                  | Code        |
|----------------------------------|------|---|------|--|-------------|
| Apples, report in Section 4      |      | Grapefruit (tons) . . . . .               | 6080 | Almonds (lbs) . . . . .                    | 6200        |
| Avocados (tons) . . . . .        | 6010 | Lemons (tons) . . . . .                   | 6090 | Hazelnuts/Filberts (tons) . . . . .        | 6210        |
| Cherries, sweet (tons) . . . . . | 6020 | Oranges, navel (tons) . . . . .           | 6100 | Pecans, all (lbs) . . . . .                | 6220        |
| Cherries, tart (lbs) . . . . .   | 6030 | Oranges, Valencia (tons) . . . . .        | 6110 | Pistachios (lbs) . . . . .                 | 6230        |
| Coffee (lbs) . . . . .           | 6040 | Oranges, all other (tons) . . . . .       | 6120 | Walnuts, English (tons) . . . . .          | 6240        |
| Dates (tons) . . . . .           | 6050 | Peaches, all (tons) . . . . .             | 6130 | Nuts not listed, specify above (lbs) . . . | 6250        |
| Figs (tons) . . . . .            | 6070 | Pears, all (tons) . . . . .               | 6140 |  |             |
| Grapes, report in Section 3      |      | Fruits not listed, specify above (tons) . | 6170 |  |             |
|                                  |      |   |      | <b>Berries</b>                             | <b>Code</b> |
|                                  |      |   |      | Blackberries and Dewberries (lbs) . . .    | 6300        |
|                                  |      |   |      | Cranberries (barrels) . . . . .            | 6340        |
|                                  |      |   |      | Raspberries (lbs) . . . . .                | 6350        |
|                                  |      |   |      | Strawberries (cwt) . . . . .               | 6360        |
|                                  |      |   |      | Berries not listed, specify above (lbs) .  | 6370        |

3. What percent of Total Organic Fruits, Tree Nuts, and Berries reported above were sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) . . . . . 6999

None 

| Percent |
|---------|
|         |

 %

**SECTION 6 ORGANIC VEGETABLES GROWN IN THE OPEN**

1. Did this operation grow any **organic vegetables in the open** in 2014?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.  
 3000  **Yes** - Complete this Section  **No** - Go to Section 7

2. For those organic crops not printed in the following table, enter the crop name and code from the list below for any other vegetables grown in the open on this operation in 2014.  
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.  
 • If more than one vegetable crop was harvested from the same acres, report acres for each crop.  
 • For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

| Vegetables          | Code | Organic Acres Harvested |        | Organic Production | QUANTITY of Organic Production Sold As: |              |         | GROSS VALUE of Organic Production Sold As: |        |
|---------------------|------|-------------------------|--------|--------------------|---|--------------|---------|--|--------|
|                     |      | Acres                   | Tenths |                    | Organic                                 | Conventional | Organic | Conventional                               |        |
| Tomatoes fresh      | 3310 |                         |        | cwt                | cwt                                     | cwt          |         | \$ .00                                     | \$ .00 |
| Tomatoes processing | 3320 |                         |        | tons               | tons                                    | tons         |         | \$ .00                                     | \$ .00 |
| Carrots             | 3090 |                         |        | cwt                | cwt                                     | cwt          |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |
|                     |      |                         |        |                    |   |              |         | \$ .00                                     | \$ .00 |

If more space is needed, use a separate sheet of paper.

| Vegetables                                 | Code | Vegetables                                | Code | Vegetables  | Code |
|--|------|---|------|---|------|
| Artichokes (cwt) . . . . .                 | 3010 | Garlic (cwt) . . . . .                    | 3120 | Onions, processing, yellow (cwt) . . . . .              | 3220 |
| Beans, Snap, fresh (cwt) . . . . .         | 3020 | Herbs fresh cut (lbs) . . . . .           | 3130 | Peas, Green (tons) . . . . .                            | 3230 |
| Beans, Snap, processing (tons) . . . . .   | 3030 | Honeydew Melons (cwt) . . . . .           | 3140 | Peppers, Bell (cwt) . . . . .                           | 3240 |
| Broccoli (cwt) . . . . .                   | 3040 | Lettuce, all (cwt) . . . . .              | 3150 | Potatoes (cwt) . . . . .                                | 3250 |
| Cabbage, green (cwt) . . . . .             | 3060 | Onions, dry (cwt) . . . . .               | 3160 | Spinach (cwt) . . . . .                                 | 3260 |
| Cabbage, red (cwt) . . . . .               | 3070 | Onions, fresh, red (cwt) . . . . .        | 3170 | Squash, all (cwt) . . . . .                             | 3270 |
| Cabbage, other (cwt) . . . . .             | 3050 | Onions, fresh, white (cwt) . . . . .      | 3180 | Sweet Corn (cwt) . . . . .                              | 3280 |
| Cantaloupes and Muskmelons (cwt) . . . . . | 3080 | Onions, fresh, yellow (cwt) . . . . .     | 3190 | Sweet Potatoes (cwt) . . . . .                          | 3290 |
| Cauliflower (cwt) . . . . .                | 3100 | Onions, processing, red (cwt) . . . . .   | 3200 | Watermelons (cwt) . . . . .                             | 3330 |
| Celery (cwt) . . . . .                     | 3110 | Onions, processing, white (cwt) . . . . . | 3210 | Vegetables not listed (cwt),<br>specify above . . . . . | 3340 |

3. What percent of the total Organic Vegetables Grown in the Open reported above were sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) . . . . . 3999  None 

| Percent |
|---------|
|         |

 %



**SECTION 8 ORGANIC FLORICULTURE CROPS, NURSERY CROPS, MUSHROOMS, CHRISTMAS TREES, AND MAPLE SYRUP**

1. Did this operation grow any organic floriculture crops, nursery crops, mushrooms, cut Christmas trees, or harvest organic maple syrup in 2014?

- Include landlord's share and contractor's share.
- Exclude personal or home use crops.
- Report value-added products and sales in Section 14, Item 4.

400

Yes - Complete this Section

No - Go to Section 9

| Crops Grown                                | None                     | Code | Square Feet Under Glass or Other Protection | Acres in the Open         |                      | Gross Value of Sales |
|--|--------------------------|------|---|---------------------------|----------------------|----------------------|
|  |                          |      |   | Acres                     | Tenths               |                      |
| a. Floriculture and bedding crops          | <input type="checkbox"/> | 401  |   |                           |                      | \$ .00               |
| b. Nursery crops, including aquatic plants | <input type="checkbox"/> | 404  |   |                           |                      | \$ .00               |
| c. Propagative materials sold              | <input type="checkbox"/> | 407  |   |                           |                      | \$ .00               |
| d. Mushrooms                               | <input type="checkbox"/> | 410  |   |                           |                      | \$ .00               |
|  |                          |      |   |                           |                      |                      |
| Crop                                       | None                     | Code | Acres in Production                         | Number of Trees Cut       | Gross Value of Sales |                      |
| e. Cut Christmas trees                     | <input type="checkbox"/> | 451  |   |                           | \$                   | .00                  |
|  |                          |      |   |                           |                      |                      |
| Crop                                       | None                     | Code | Number of Taps                              | Gallons of Syrup Produced | Gross Value of Sales |                      |
| f. Maple syrup                             | <input type="checkbox"/> | 491  |   |                           | \$                   | .00                  |



**SECTION 9 ORGANIC ACRES UNDER CROP INSURANCE**

1. In 2014, were any of this operation's total organic acres covered by crop insurance?

510  **Yes** - Continue  **No** - Go to Item 2

a. What percent of this operation's total organic acres were covered by crop insurance in 2014? ..... 511

| Percent |
|---------|
|         |

**[If Item 1a is 100%, go to Section 10; otherwise, continue]**

2. Which of the following best describes the reason why crop insurance was not purchased for the uninsured organic acres in 2014? (Check one)

- 512
- 1  Too expensive
  - 2  Unfamiliar with crop insurance
  - 3  Other (specify): <sup>513</sup>

**SECTION 10 GMO PRESENCE IN ORGANIC CROPS**

1. Have you experienced economic losses that you can document due to unintended presence of GMO material in an organic crop you have produced for sale? (**Exclude** expenses for preventative measures and testing of your crop.)

7000  **Yes** - Continue  **No** - Go to Section 11

a. Please list the three most recent occurrences of a loss including: the year, organic crop, quantity affected by GMO material, unit of measure, and the economic loss (\$/unit).

| Year (YYYY) |  | Crop |  | Quantity |  | Unit (lbs, bushels, cwt, etc.) |  | Loss (\$/unit) |  |
|-------------|--|------|--|----------|--|--------------------------------|--|----------------|--|
| 7010        |  | 7011 |  | 7012     |  | 7014                           |  | 7013           |  |
| 7020        |  | 7021 |  | 7022     |  | 7024                           |  | 7023           |  |
| 7030        |  | 7031 |  | 7032     |  | 7034                           |  | 7033           |  |

**SECTION 11 ORGANIC LIVESTOCK, POULTRY, AND LIVESTOCK PRODUCTS**

1. Did this operation have or produce any **organic livestock, poultry, or livestock products** in 2014?  
 • Include landlord's share and contractor's share. Exclude items produced only for home use.  
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.

8000  **Yes** - Complete this Section  **No** - Go to Section 12

| Livestock, Poultry, and Livestock Products                                    | PEAK 2014 Organic Inventory | Dec. 31, 2014 Organic Inventory | QUANTITY of Organic Production Sold or Moved As: |              | GROSS VALUE of Organic Production Sold or Moved As: |              |
|---|-----------------------------|---------------------------------|--|--------------|---|--------------|
|   |                             |                                 | Organic  | Conventional | Organic   | Conventional |
| a. Milk Cows (Dry and milking) 8020   |                             |                                 |  |              | \$ .00  | \$ .00       |
| b. Milk (pounds) 8030   |                             |                                 |  |              | \$ .00  | \$ .00       |
| c. Beef Cows 8060   |                             |                                 |  |              | \$ .00  | \$ .00       |
| d. Other Cattle and Calves 8040   |                             |                                 |  |              | \$ .00  | \$ .00       |
| e. Hogs and Pigs 8050   |                             |                                 |  |              | \$ .00  | \$ .00       |
| f. Sheep and Lambs 8330   |                             |                                 |  |              | \$ .00  | \$ .00       |
| g. Goats and Kids 8300  |                             |                                 |  |              | \$ .00  | \$ .00       |
| h. Goat Milk (pounds) 8310  |                             |                                 |  |              | \$ .00  | \$ .00       |
| i. Mohair (pounds) 8320   |                             |                                 |  |              | \$ .00  | \$ .00       |
| j. Other Livestock Specify: <input checked="" type="checkbox"/> 8406          |                             |                                 |  |              |   |              |
| 8400  |                             |                                 |  |              | \$ .00  | \$ .00       |
| k. Other Livestock Products Specify: <input checked="" type="checkbox"/> 8414 |                             |                                 |  |              |   |              |
| 8410  |                             |                                 |  |              | \$ .00  | \$ .00       |
| l. Chickens, Layers 8210  |                             |                                 |  |              | \$ .00  | \$ .00       |
| m. Eggs (Dozen) 8220  |                             |                                 |  |              | \$ .00  | \$ .00       |
| n. Chickens, Broilers 8200  |                             |                                 |  |              | \$ .00  | \$ .00       |
| o. Turkeys 8230   |                             |                                 |  |              | \$ .00  | \$ .00       |
| p. Other Poultry Specify: <input checked="" type="checkbox"/> 8246            |                             |                                 |  |              |   |              |
| 8240  |                             |                                 |  |              | \$ .00  | \$ .00       |

**[If Organic Milk Production was reported above in row 1b, continue; otherwise skip to Section 12]**

2. What percent of the total Organic Milk Production reported above in row 1b was sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) . . . . . 8999 

|      |         |
|------|---------|
| None | Percent |
|      |         |

 %

**SECTION 12 PRODUCTION EXPENSES**

1. Report **total production expenses** paid by this operation in 2014 and the portion (percent) of those expenses used for organic production.
- Include expenses paid by your landlords and contractors.
  - Exclude expenses not related to the farm business.

| Expense  | None                     | Total Expenses |           | Portion for Organic Production (Percent) |  |   |
|--|--------------------------|----------------|-----------|--|--|---|
|  |                          |                | (Dollars) |  |  |   |
| a. Organic certification expense . . . . .   | <input type="checkbox"/> | 1500           | \$ .00    |  |  |   |
| b. Fertilizers, lime, and soil conditioners. . . . .   | <input type="checkbox"/> | 1501           | \$ .00    | 601                                      |  | % |
| c. Agriculture chemicals, beneficial insects, and other organic materials for pest control . . . . .     | <input type="checkbox"/> | 1522           | \$ .00    | 622                                      |  | % |
| d. Gasoline, diesel, fuels, and oils purchased for the farm business. . . . .                            | <input type="checkbox"/> | 1507           | \$ .00    | 607                                      |  | % |
| e. Seed, plants, vines, trees, etc. purchased . . . . .  | <input type="checkbox"/> | 1503           | \$ .00    | 603                                      |  | % |
| f. Hired agricultural labor including contract labor (include wages and benefit expenses). . . . .       | <input type="checkbox"/> | 1541           | \$ .00    | 641                                      |  | % |
| g. Livestock purchased or leased . . . . .   | <input type="checkbox"/> | 1529           | \$ .00    | 629                                      |  | % |
| h. Feed purchased for livestock and poultry . . . . .  | <input type="checkbox"/> | 1506           | \$ .00    | 606                                      |  | % |
| i. Interest paid on all debt related to the farm business . . . . .                                      | <input type="checkbox"/> | 1547           | \$ .00    | 647                                      |  | % |
| j. Property taxes paid in 2014. . . . .  | <input type="checkbox"/> | 1517           | \$ .00    | 617                                      |  | % |
| k. Rent and lease expenses for land, buildings, machinery, etc. - include grazing fees. . . . .          | <input type="checkbox"/> | 1537           | \$ .00    | 637                                      |  | % |
| l. Custom work, such as custom hauling, custom planting, custom harvesting, etc. . . . .                 | <input type="checkbox"/> | 1512           | \$ .00    | 612                                      |  | % |
| m. Repairs, supplies, and maintenance costs. . . . .   | <input type="checkbox"/> | 1509           | \$ .00    | 609                                      |  | % |
| n. Utilities expense (including water purchased). . . . .  | <input type="checkbox"/> | 1508           | \$ .00    | 608                                      |  | % |
| o. All other production expenses - Include animal health cost, storage, marketing expenses, etc. . . . . | <input type="checkbox"/> | 1518           | \$ .00    | 618                                      |  | % |
| <b>Total Expenses (Sum of Items 1a - 1o) . . . . .</b>   |                          | 1599           | \$ .00    |  |  |   |

## SECTION 13 ORGANIC PRODUCTION PRACTICES

1. In 2014, did this operation use any of the following practices for organic agricultural production:

- |  |     |                              |                             |
|--|-----|------------------------------|-----------------------------|
| a. Biological pest management? . . . . .   | 701 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| b. Apply or release beneficial organisms (insects, nematodes, fungi) to manage pests? . . . . .  | 702 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| c. Maintain a beneficial insect or vertebrate habitat for the specific purpose of managing or reducing the spread of pests or disease? . . . . .                           | 703 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| d. Plan planting locations to avoid cross infestation of pests in order to manage or reduce the spread of pests? . . . . .   | 704 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| e. Choose a crop variety because of specific resistance to certain pests for the specific purpose of managing or reducing the spread of pests on this operation? . . . . . | 705 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| f. Plant crops at a specific time to avoid cross contamination from other pollen or weeds? . . . . .   | 706 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| g. Produce or use organic mulch/compost? . . . . .   | 707 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| h. Green or animal manures? . . . . .  | 708 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| i. No-till or minimum till cropping practices? . . . . .   | 709 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| j. Maintain buffer strips or border rows to isolate organic products from non-organic crops or land or take a buffer harvest? . . . . .                                    | 710 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| k. Use water management practices such as irrigation scheduling, controlled drainage, or structures for water control? . . . . .   | 711 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| l. Free range livestock production? . . . . .  | 712 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| m. Rotational grazing? . . . . .   | 713 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |



**SECTION 14**    **MARKETING PRACTICES FOR ORGANIC PRODUCTS**

1. Of the total 2014 gross sales of **ALL** organic products (**including** any value-added/processed organic products), what percent was marketed through:

| Marketing Practices   | Percent of Total<br>2014 Gross<br>Organic Sales |
|---|---|
| a. <b>Consumer Direct Sales</b> ( <b>Include</b> farm stands, U-picks, farmers' markets, community supported agriculture shares (CSAs), mail orders, buying clubs, and the Internet.)? . . . . . 9100                 | %   |
| b. <b>Direct-to-Retail/Institutions</b> ( <b>Include</b> individual grocery stores, restaurants, caterers, and institutions such as hospitals and schools, colleges, and universities.)? . . . . . 9101               | %   |
| c. <b>Wholesale Markets</b> ( <b>Include</b> grocery store distribution centers, processors, mills, packers, distributors, wholesalers, brokers, sales to other operations, and grower cooperatives.)? . . . . . 9102 | %   |
| <b>TOTAL (Sum of Items 1a + 1b + 1c)</b>  | <b>100%</b>                                     |

2. In 2014, did this operation market any of its organic products through **community supported agriculture shares (CSA's)**? . . . . . 865     **Yes**     **No**

3. Approximately what **percent** of this operation's organic products **first point of sales** were sold:

|  | Percent     |
|--|-------------|
| a. Locally (within 100 miles)? . . . . . 841                               | %           |
| b. Regionally (more than 100 miles but less than 500 miles)? . . . . . 842 | %           |
| c. Nationally (500 miles or farther)? . . . . . 843                        | %           |
| d. Internationally? . . . . . 844  | %           |
| <b>TOTAL (Sum of Items 3a + 3b + 3c + 3d)</b>                              | <b>100%</b> |

4. In 2014, did this operation produce and market any **Processed or Value-Added** products from its own organic agricultural production? (**Include** bottled milk, cheese, processed meat, wine, jam, etc.) (**Exclude** sales reported in previous sections.)

9503     **Yes - Continue**                       **No - Go to Item 5**

a. Please report the product, quantity, unit, and sales of the **processed or value-added product**.

| Processed or Value-Added Product | Quantity Sold | Unit (lbs,<br>bushels, cwt, etc.) | Gross Organic<br>Value-Added Sales  |
|----------------------------------|---------------|-----------------------------------|-------------------------------------|
| 9501<br>Specify:                 | 9201          | 9202                              | 9203    \$                      .00 |
| 9210<br>Specify:                 | 9204          | 9205                              | 9206    \$                      .00 |
| 9211<br>Specify:                 | 9207          | 9208                              | 9209    \$                      .00 |

5. Did this operation produce any organic agricultural products under a **production** contract arrangement in 2014?

866     **Yes - Continue**                       **No - Go to Section 15**

a. What percent of this operation's total organic production in 2014 was under a **production contract arrangement**? (*A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation, for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.*) . . . . . 867

| Percent |
|---------|
| %       |

**SECTION 15 OTHER INFORMATION**

|  |      |   |   |
|--|------|---|---|
|  | None |   | <b>Acres</b>  |
| 1. How many of the 2014 organic acres in this operation were enrolled in the EQIP Organic Initiative (administered by NRCS)? . . . . .   | 901  | <input type="checkbox"/>  |   |
| 2. Did this operation participate in the National Organic Certification Cost Share Program in 2014? . . . . .  | 903  | <input type="checkbox"/> Yes  | <input type="checkbox"/> No                           |
| 3. Was this operation able to acquire sufficient amount of organic seed in 2014? . . . . .   | 904  | <input type="checkbox"/> Yes  | <input type="checkbox"/> No                           |
| 4. Were adequate organic production inputs (such as pest control, crop/soil nutrients, organic feed for livestock, etc.) available as needed for this operation in 2014? . . . . . | 905  | <input type="checkbox"/> Yes  | <input type="checkbox"/> No                           |
| 5. Which of the following would you consider the <b>primary challenge</b> to you as an organic farmer? (check <b>one</b> )   |      |   |   |
| 906  | 1    | <input type="checkbox"/> Regulatory problems (excessive paperwork/record keeping, certification costs, etc.)  |   |
|  | 2    | <input type="checkbox"/> Price issues (low premiums, lack of price information, prices inconsistent, etc.)  |   |
|  | 3    | <input type="checkbox"/> Production problems (high input costs, low yields, poor product quality)   |   |
|  | 4    | <input type="checkbox"/> Market access (too much competition, not enough volume produced, lack of buyers, etc.)   |   |
|  | 5    | <input type="checkbox"/> Management issues (overall time requirement, labor management, access to capital, etc.)  |   |
|  | 6    | <input type="checkbox"/> Other, specify: <span style="border: 1px solid black; padding: 2px; display: inline-block; width: 400px; height: 1.2em; vertical-align: middle;"></span> |   |
|  |      |   | <b>Years</b>  |
| 6. How many years has this operation been growing or raising any agricultural products? . . . . .  | 907  |   |   |
| 7. How many years has any portion of this operation been certified organic? . . . . .  | 908  |   |   |
| 8. Over the next 5 years, does this operation plan to: (check <b>one</b> )   |      |   |   |
| 909  | 1    | <input type="checkbox"/> Increase organic agricultural production?  |   |
|  | 2    | <input type="checkbox"/> Maintain current levels of organic agricultural production?  |   |
|  | 3    | <input type="checkbox"/> Decrease organic agricultural production?  |   |
|  | 4    | <input type="checkbox"/> Discontinue organic agricultural production?   |   |
|  | 5    | <input type="checkbox"/> Discontinue all agricultural production?   |   |
|  | 6    | <input type="checkbox"/> Don't know   |   |
| 9. What was this operation's total gross value of sales of ALL (organic and conventional) agricultural products in 2014? (check <b>one</b> )                                       |      |   |   |
| 910  | 1    | <input type="checkbox"/> None   | 10 <input type="checkbox"/> \$10,000 - \$14,999       |
|  | 2    | <input type="checkbox"/> \$1 - \$499  | 11 <input type="checkbox"/> \$15,000 - \$19,999       |
|  | 3    | <input type="checkbox"/> \$500 - \$999  | 12 <input type="checkbox"/> \$20,000 - \$24,999       |
|  | 4    | <input type="checkbox"/> \$1,000 - \$1,999  | 13 <input type="checkbox"/> \$25,000 - \$29,999       |
|  | 5    | <input type="checkbox"/> \$2,000 - \$2,999  | 14 <input type="checkbox"/> \$30,000 - \$34,999       |
|  | 6    | <input type="checkbox"/> \$3,000 - \$3,999  | 15 <input type="checkbox"/> \$35,000 - \$39,999       |
|  | 7    | <input type="checkbox"/> \$4,000 - \$4,999  | 16 <input type="checkbox"/> \$40,000 - \$49,999       |
|  | 8    | <input type="checkbox"/> \$5,000 - \$7,499  | 17 <input type="checkbox"/> \$50,000 - \$59,999       |
|  | 9    | <input type="checkbox"/> \$7,500 - \$9,999  | 18 <input type="checkbox"/> \$60,000 - \$79,999       |
|  |      |   | 19 <input type="checkbox"/> \$80,000 - \$99,999       |
|  |      |   | 20 <input type="checkbox"/> \$100,000 - \$124,999     |
|  |      |   | 21 <input type="checkbox"/> \$125,000 - \$149,999     |
|  |      |   | 22 <input type="checkbox"/> \$150,000 - \$199,999     |
|  |      |   | 23 <input type="checkbox"/> \$200,000 - \$274,999     |
|  |      |   | 24 <input type="checkbox"/> \$275,000 - \$349,999     |
|  |      |   | 25 <input type="checkbox"/> \$350,000 - \$499,999     |
|  |      |   | 26 <input type="checkbox"/> \$500,000 - \$749,999     |
|  |      |   | 27 <input type="checkbox"/> \$750,000 - \$999,999     |
|  |      |   | 28 <input type="checkbox"/> \$1,000,000 - \$1,499,999 |
|  |      |   | 29 <input type="checkbox"/> \$1,500,000 - \$1,999,999 |
|  |      |   | 30 <input type="checkbox"/> \$2,000,000 - \$2,999,999 |
|  |      |   | 31 <input type="checkbox"/> \$3,000,000 - \$4,999,999 |
|  |      |   | 32 <input type="checkbox"/> \$5,000,000 - \$7,499,999 |
|  |      |   | 33 <input type="checkbox"/> \$7,500,000 - \$9,999,999 |
|  |      |   | 34 <input type="checkbox"/> \$10,000,000 and over     |

| Percent of Total Gross Value of Sales |   |
|---------------------------------------|---|
|                                       | % |
| Percent of Net Household Income       |   |
|                                       | % |

10. What percent of this operation's total gross value of sales reported in Item 9 came from the sales of organic agricultural products? . . . . . 911

11. What percent of your Net Household Income came from the production and sale of organic agricultural products? . . . . . 912

**SECTION 16 TRANSITIONAL ACREAGE**

1. In 2014, did this operation own or operate any **transitional acres**?  
 9600  **Yes** - Continue  **No** - Go to Section 17

2. In 2014, how many **transitional acres** did this operation:

|  | Acres |
|--|-------|
| a. Own? . . . . . 9606   |       |
| b. Rent or lease <u>from</u> others? . . . . . 9607  |       |
| c. Rent or lease <u>to</u> others? . . . . . 9601  |       |
| 3. [Calculate Items 2a + 2b - 2c] Then the <b>total transitional acres operated</b> in 2014 were: . . . . . 9608 |       |

4. Of the total (Item 3) transitional acres operated in 2014, what percent was:

|                                |  | Percent |
|--------------------------------|--|---------|
| a. Cropland? . . . . . 9620    |  | %       |
| b. Pastureland? . . . . . 9621 |  | %       |
| c. Rangeland? . . . . . 9622   |  | %       |

5. In general, how large of a price premium (in percent) over conventional prices did you receive for production from transitional acres? . . . . . 9602

|  |  | Percent |
|--|--|---------|
| 6. In general, what percent of production from transitional acres were sold and delivered under a marketing contract arrangement? . . . . . 9603 |  | %       |

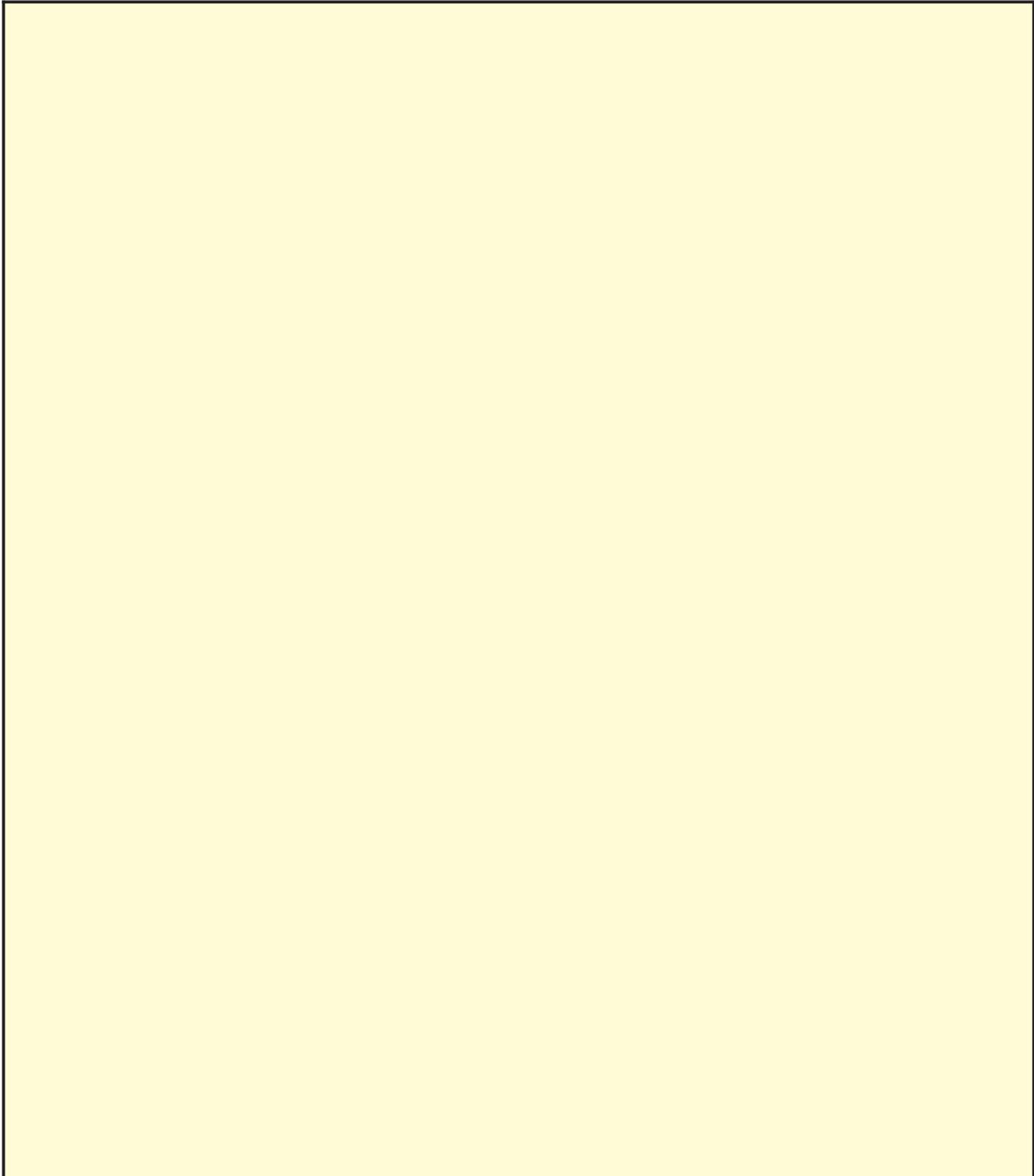
**SECTION 17 CONCLUSION**

**Survey Results:** To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results/](http://www.nass.usda.gov/results/)  
 Would you rather have a brief summary sent to you at a later date? 9990  **Yes**  **No**

**COMMENTS:**

|  |  |   |
|--|--|---|
| Respondent Name<br>9912 <input style="width: 250px; height: 20px;" type="text"/> | Area Code and Phone Number<br>9911 <input style="width: 20px;" type="text"/> - <input style="width: 20px;" type="text"/> - <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> <input style="width: 20px;" type="text"/> | Date (MM DD YY)<br>9910 <input style="width: 20px;" type="text"/> |
|--|--|---|

**Thank you for your response.**



| Office Use  |      |   |      |   |      |       |       |        |                     |  |                     |      |
|---|------|---|------|---|------|-------|-------|--------|---------------------|--|---------------------|------|
| Response  |      | Respondent  |      | Mode  |      | Enum. | Eval. | Change | Office Use for POID |  |                     |      |
| 1-Comp<br>2-R<br>3-Inac<br>4-Office Hold<br>5-R-Est<br>6-Inac-Est<br>7-Off Hold-Est<br>8-Known Zero | 9901 | 1-Op/Mgr<br>2-Sp<br>3-Acct/Bkpr<br>4-Partner<br>9-Other | 9902 | 1-Mail<br>2-Tel<br>3-Face-to-Face<br>4-CATI<br>5-Web<br>6-e-mail<br>7-Fax<br>8-CAPI<br>19-Other | 9903 | 9998  | 9900  | 9985   | 9989                |  |                     |      |
|   |      |   |      |   |      |       |       |        |                     |  |                     |      |
|   |      |   |      |   |      |       |       |        |                     |  | <b>Optional Use</b> |      |
|   |      |   |      |   |      |       |       |        |                     |  | 9907                | 9908 |
| S / E Name  |      |   |      |   |      |       |       |        |                     |  |                     |      |